

SkyQuest

International, LLC



SALES ✈ MARKETING ✈ ACQUISITIONS ✈ APPRAISALS

Formed in 1999, SkyQuest International, LLC is a global aircraft remarketing and acquisition firm specializing in regional aircraft.

SkyQuest also provides aircraft appraisals and valuations to financial institutions, operators, and secondary market aircraft pricing guides on a regular basis. The company's global network of contacts and consistent success has led industry professionals to regard SkyQuest International as a leader among aircraft sales and marketing firms.



"You have undoubtedly got the best follow-up on the planet. Nice to deal with Pro's." ~ Charles Croes



"The entire SkyQuest family was very patient and helpful during this deal." ~ Richie Arthur

SkyQuest International is your on-demand sales force. Bring us on board as needed. Services are provided on a success basis only, thereby creating a risk-sharing cooperative mandate to get the job done! Our primary goal is to achieve repeat business and our growing list of clients and references attests to the continuing success of our company.

We use our global recognition to source aircraft quickly and efficiently. We don't wait for the phone to ring, our team actively seeks potential clients and aircraft for sale.

With years of combined experience in the aviation industry, SkyQuest International is recognized as industry leader in secondary aircraft sales and marketing throughout the world.





SKYQUEST SALES & MARKETING

The customized sales database we created is continuously updated to ensure complete marketing coverage for a direct and customized sales approach, specific for each market and aircraft type. Our sales team, composed of aviation professionals, is dedicated, proactive, and service-oriented. They each bring years of experience in aircraft marketing and sales to our team.

As a company, we pride ourselves on our growing list of repeat customers and clients. Most of those repeat clients have developed a partnership with us.

ACQUISITIONS

Our goal is to make your aircraft acquisitions seamless. When we handle aircraft acquisitions on your behalf, we can contact the Worldwide Operator Base for that aircraft type for the most comprehensive list of available aircrafts for your consideration. Let SkyQuest be your resource for your next aircraft purchase and we will offer you the advantage of our network and customer-centric service.

APPRAISALS

SkyQuest International regularly provides aircraft appraisals for operators, banks and individuals. We offer a range of appraisal services including certified, extended desktop, and technical appraisals to operators, banks and individuals. Additionally, an accurate appraisal must consider several contributing factors such as market conditions and balance, current trading activity, time allowed for market exposure, and if the aircraft is valued as part of a fleet.

Being a leader in aircraft remarketing requires systematic and consistent daily acts. By steadfast application of its proven marketing program, SkyQuest International achieves results. Our continuing success is based on these factors:

✈ EXPERIENCE

Each sales team member has years of individual experience in commercial aviation and sales. We alleviate the challenges and roadblocks associated with acquiring and selling aircraft.

✈ CAPABILITY

We can quickly qualify prospects and close the deal which allows our clients to maintain focus on their core business. We analyze market trends, availability, and pricing to secure the best aircraft for you.

✈ STRUCTURE

We use a growing database of over 60,000 aviation contacts worldwide which keeps our listings in front of the marketplace.

✈ TEAMWORK

SkyQuest is not a "one-man-band." Our team works together to provide solutions to any problem.

✈ PROACTIVE

We are not waiting for the phone to ring. We provide quick, targeted, and customized direct marketing. We always follow-up with a personal telephone call to every client.

✈ INTEGRITY

We are committed to providing mutually beneficial transactions.

✈ ACCESSIBILITY

If you need us, you can reach us. A member of the SkyQuest team is always a phone call away.

"Thank you for your efforts. Your expertise in getting everything done in such an expeditious manner far exceeded my expectations." ~ Dave Derosé, Ameriflight

THE SKYQUEST TEAM

Greg Melang **Founder & President**

Greg founded SkyQuest International in 1999. He has been very active in aviation since the late 1970's and in aircraft sales since the late 1980's. Greg is a US Army veteran and served with the 82nd Airborne. He graduated with Honors from Florida Tech, has a BS in Aviation Management and is a commercial pilot with an ATP rating who loves to fly the company Bonanza and the Quest KODIAK. He maintains a very active role in marketing and sales as well as managing SkyQuest on a day to day basis.



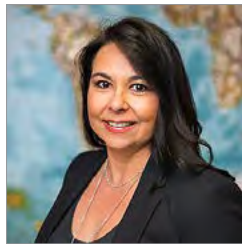
Jeff Melang **Executive Vice President & Senior Aircraft Appraiser**

Jeff joined SkyQuest as partner and Executive VP in 2000 with over 30 years experience in aviation and sales including Piedmont Airlines, USAir and British Airways. His career began in reservations and was then quickly promoted to District Sales. From there he went on to British Airways and was promoted to Regional Sales Manager. Jeff attended UNC and Cleveland State majoring in Business Administration. Jeff is a Sr. Aircraft Appraiser having passed the 15-hour National USPAP Course taught by an ASB-certified USPAP instructor and has been appraising Aircraft for over 15 years.



Tammy Melang **Co-Founder & CFO**

Tammy began her career with Piedmont Aviation as an Operations Clerk for the Fixed Base Operations and later as the Office Manager for Piedmont's Flight Training Department. During her tenure with Piedmont she gained her private pilot's license and was the FAA Written Text Examiner for pilots. She handles all of the accounts payable/receivables along with human resource duties.



Rick Perry **Director, Sales & Marketing**

Rick joined the SkyQuest team in early 2016 to manage SkyQuest International's digital marketing and lead generation programs. Rick brings over 25 years of online marketing, graphic design and technical experience to the SkyQuest team from a variety of industries and markets including consumer electronics, luxury retail, enterprise software and education. Rick redesigned SkyQuest's proprietary database as well as the current marketing and reporting processes.



Matthew Melang **Database Specialist**

Matthew started with SkyQuest in 2016 and is responsible for maintaining and optimizing our customer database, data entry processes, coding and operating procedures... all while attending school to get a degree in programming.



"Living in the commercial aircraft market allows SkyQuest to be informed and quickly respond to changing markets and trends." ~ Greg Melang

SKYQUEST REFERENCES

aircargo
CORPORATE
Wisconsin, USA
James M. Germek
CHAIRMAN

Martinaire Aviation, LLC
Texas, USA
Mitch Acker
PRESIDENT

fly CemAir
South Africa
Miles van der Molen
DIRECTOR

ACE
ALASKA
North Carolina, USA
Mike Bergt
PRESIDENT

FAYARD ENTERPRISES
North Carolina, USA
Paul D. Fayard
MANAGER/MEMBER

CHASE
Equipment Finance
Ohio, USA
Tom Walsh
VICE PRESIDENT

subair.com
Suburban Air Freight, Inc.
Omaha, Nebraska, USA
James V. Armstrong
PRESIDENT

Nature Air
Costa Rica
Alex Khajavi
EXECUTIVE DIRECTOR

WELLS FARGO EQUIPMENT FINANCE
North Carolina, USA
Dennis Bolton
MANAGER, CORP. AIRCRAFT

WIN AVIATION
Illinois, USA
Andri Wiese
PRESIDENT

CDC Aviation
South Africa
Piet Van Blerk
DIRECTOR

AAR
Florida, USA
Stephen Peckham
VP AIRCRAFT SALES

airnorth
together we fly
Australia
Michael Bridges
DIRECTOR

CARSONAIR
Canada
Kevin Carson
PRESIDENT & CEO

airCreebec
Canada
Martin Boisvert
DIRECTOR OF MAINTENANCE

TD Bank
Equipment Finance
Pennsylvania, USA
Nicholas Spadea
VP - ASSET MANAGER

CAE AVIATION
Luxembourg
Bernard Zeler
CHIEF EXECUTIVE OFFICER

Scenic Air
Namibia, Africa
Mike Böttger
MANAGING DIRECTOR

SAMPLE AIRCRAFT LISTINGS

Cessna 182K

VIEW ON SKYQUESTINTERNATIONAL.COM#12202

Sikorsky S-61NM

VIEW ON SKYQUESTINTERNATIONAL.COM#12203

2017 Viking DHC-6-400

VIEW ON SKYQUESTINTERNATIONAL.COM#12204

Airbus AS350 B2

VIEW ON SKYQUESTINTERNATIONAL.COM#12205

Britten-Norman BN-2A-21 ISLANDER

VIEW ON SKYQUESTINTERNATIONAL.COM#12206

Short SC.7 Skyvan

VIEW ON SKYQUESTINTERNATIONAL.COM#12207

CASA 212-200

VIEW ON SKYQUESTINTERNATIONAL.COM#12208

Fairchild Metro 23

VIEW ON SKYQUESTINTERNATIONAL.COM#12209

2017 Viking DHC-6-400

VIEW ON SKYQUESTINTERNATIONAL.COM#12210

Beech Baron 58 JAGUAR

VIEW ON SKYQUESTINTERNATIONAL.COM#12211

Bombardier Learjet 55

VIEW ON SKYQUESTINTERNATIONAL.COM#12212

GippsAero GA8 Airvan

VIEW ON SKYQUESTINTERNATIONAL.COM#12213

VISIT SKYQUESTINTERNATIONAL.COM TO VIEW CURRENT LISTINGS

Contact us today with any questions about how SkyQuest International can help you. Our office number is +1 (336) 722-1616. Our office hours are 8 am - 5pm, Monday through Friday.



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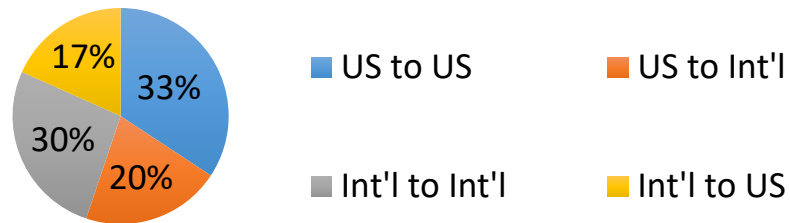
SKYQUEST HISTORICAL SALES

SkyQuest International has brokered over 525 aircraft transactions worldwide since 1999. We currently have a wide selection of aircraft in our inventory, including acquisition mandates and off-market aircraft. Check our web site for all our current listings at <https://www.skyquestinternational.com/aircraft-for-sale-listings/>.

Transaction History:

Years	Aircraft Sold	Total Transaction Value
2024	4	\$3.9 Million
2023	13	\$9.2 Million
2022	11	\$16.0 Million
2021	12	\$7.4 Million
2020	35	\$17.6 Million
2019	20	\$18.7 Million
2018	21	\$28.4 Million
2017	27	\$18.3 Million
2016	18	\$19.8 Million
2015	27	\$27.3 Million
2014	31	\$30.2 Million
1999 – 2023 Total	531	\$480.3 Million

Global Aircraft Sales Distribution:



Aircraft Sales by Type Breakdown:

Aircraft	QTY
Beech 1900 C D	74
Cessna 208	50
EMB-120	46
Metro III	22
de Havilland DHC-8	21
de Havilland DHC-6	19
Beech Baron 58	18
Beech 99	19
Britten Norman Islander	15
CASA 212	15
Beech King Air	14
Cessna 402	12
EMB-110	12
Quest Kodiak 100	12
Merlin III	9
Shorts SD3-30	9
BAe 146 Jet	8
Metro 23	8

Pratt Whitney Engines	8
Shorts SC7 Skyvans	9
Piper Chieftain	8
Merlin IV	6
Cessna 310	5
Piper Navajo	5
Saab 340	5
Metro II	5
ATR 42	4
Citation 560 XLS	4
Bell 412	3
Boeing 747	3
Cessna 421	3
ERJ-145	3
MU-2	3
Learjet (25, 35, 55)	3
Bell 206	3
BAe Jetstream	2
Boeing 727	2

Britten Norman Trislander	2
CASA 235	2
Cessna 185	2
Cessna 206	2
Cessna 404	2
DC-3	2
Diamond DA42	2
Dornier 228	2
Dornier 328	2
Fokker F50	2
Merlin 300	2
Piper Aztec	2
Piper Cheyenne	2
Shorts SD3-60	2
Beech Bonanza A36	2
GippsAero GA8 Airvan	2
Piper Aerostar	2
AugustaWestland AW-139	1
Boeing 737	1

Boeing 767	1
Cessna 172	1
Cessna 182	1
Cessna 210	1
Cessna 340	1
Cessna 406	1
Cessna 441	1
Douglas DHC-3 Turbine	1
Pilatus PC-12	1
Pilatus PC-6	1
Piper Seneca	1
Piper Twin Comanche	1
Sikorsky S-61	1



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SKYQUEST INTERNATIONAL CLIENT LIST

SkyQuest International, LLC has proudly assisted the following companies over the past 25 years (includes Buyers and Sellers).

AAR Airlift	USA	Avianet	USA	DHL Aviation	Bahrain
Aberdair Aviation	Kenya	Aviation Unlimited	Canada	Direccao Geral	Cape Verde Islands
Acelas	S. Africa	Avion Group Ltd.	S. Africa	Divi Divi Air	Netherlands
Acena	Australia	Avlease	Canada	Dodson International	USA
Aerleasing	Hong Kong	avMax Aircraft Leasing	Canada	Eagle Air	St. Lucia
Aero International Turbines	USA	Ay Ay Holdings	Virgin Islands	Eagle Air Transport	USA
Aero Leasing	USA	B.C.D. Holdings, Inc.	United Kingdom	East West Aircraft	USA
AEROMEDX Corp	UAE	BAC Leasing	United Kingdom	Electric Boat (GE)	USA
Aero Pro	Canada	Bae Systems	USA	El Management	USA
Aero Service	USA	Bald Mountain Air	Canada	Elite Air	USA
Aero Solution	USA	BAMs Express Charter	Bahamas	EP Aviation	USA
Aerodynamics	UK & British Isles	Banc One	USA	Epps Aviation	USA
Aerokashurco	Ecuador	Bank of America - Northstar	USA	Equip. Imports & Exports	USA
Aerologistics	USA	Bank of Utah	USA	Essar Group	Canada
Aeromercado	B.V.I. & S. Africa	Batair Charters	S. Africa	Evasion Air Elite	Canada
Aeronaves	Mexico	Bay Air Aviation	S. Africa	Evergreen Helicopters	USA
Aero-Pioneer Group	Africa	Bayview Aviation	USA	Everts Air Cargo	USA
Aerovision Intl.	USA	Bering Air	USA	Executive Jet Transport	United Kingdom
Africair	USA	Berry Aviation	USA	EZ Transportation	USA
Agrarflug Heliift	Germany	Bettencourt Aviation	USA	First Union	USA
Air Cargo	USA	BI Aero	USA	Flamingo Air	Bahamas
Air Cargo Carriers	USA	Bighorn Airways	USA	FLM Aviation	Germany
Air Catalunya	Spain	Bin Air	Germany	Florida Air Cargo	USA
Air Class Lineas	Uruguay	Blackwater	USA	Fly By Corp	USA
Air Creebec	Canada	Blue Wave Aviation	Mauritius	FNC Equipment Finance	USA
Air Direct	USA	Braun Racing	USA	FOR Aviation	USA
Air Flamenco	USA	Brinkman	USA	Free Fall Express	USA
Air Florida Exp	USA	Bristow Helicopters	USA	Freefall Aviation	USA
Air Labrador	Canada	Broken Aero	USA	Freight Runners	USA
Air Logistics	USA	Bromma Air	Sweden	Frontier Flying	USA
Air Montreal	Canada	Buddha Air	Nepal	Frontier Resources Group	USA
Air North	Australia	CAAMS	US	FS Air Service	USA
Air Now	USA	CAE Aviation	Luxembourg	FSG Aviation Ltd.	Bermuda & HK
Air Panama	Panama	Caicos Express	Turks & Caicos	GB Airlink	USA
Air Service Gabon	Gabon	Callidus Corporation	Canada	GECO Inc	USA
Air Turks & Caicos	Turks & Caicos	Caravan Partner	USA	Gemini Aviation	Canada
Airco	Canada	Career Aviation	USA	General Dynamics	USA
Aircraft Africa Contracts	US & S. Africa	Carib Air II	USA	Glidersports (AIR II LLC)	USA
Aircraft Properties	Canada	Caribbean Commuter	Suriname	Global Wings Corp	USA
Airflite Pty. Ltd.	Australia	Caribe Rico Inc.	Bahamas	GMAC	USA
Airnet	USA	Carmon Air	Costa Rica	Goldstar	USA
AirNorth	Australia	Carolina Aircraft	USA	Gordon Air, LLC	USA
AIRPAC Airlines	USA	Carpe Caelum LLC	USA	Grady International, Inc.	USA
Airship Adventures	USA	Carson Air	Canada & US	Grandbend	Canada
Alandia Air	USA	CaseAir	Germany	Gravitas Aviation	Canada
Alaska Central	USA	CemAir	S. Africa	Great Lakes Airlines	Canada
Alberta Aircraft Leasing	Canada	Castle Aviation	USA	Greystone	USA
Alliance air	USA	Central VA Aviation	USA	Grupo DMI	Mexico
Allied Jet	USA	CGG Services	Canada	Hanseu University	South Korea
Alpine Air	USA	Champlain Enterprises	USA	Harbourside	USA
ALS	Kenya	Charter Express	USA	Hardy Aviation	Australia
Alta Flights	Canada	Charter PL	Australia	Hawkaire	USA
Ambergis Cay	Turks & Caicos	Chase Equipment	USA	Heli Air	Bulgaria
American Jet	Argentina	Circle Air	Iceland	HeliAir	Costa Rica
Ameriflight	USA	City Air	Germany	Helicargo	Colombia
Amik Aviation	Canada	City Jet	Germany	Helicol	Columbia
AmpAire Inc.	USA	Clint Aero	St. Thomas VI	Heritage Turbines	USA
Anaconda	USA	CommutAir	USA	Hermann-Law	Germany
Andes Rental	Panama	Compass Blue	USA	HMG Aviation	USA
AP Holdings	UAE	Compass Capital	USA	HNZ Group	Canada
Apache Aviation	France/Europe	Comtran International	USA	Hopgrove Ltd.	Mauritius
APU Investors	UAE	Cosmic Air	Nepal	Hudson Puerto Rico	USA
Arctic One	USA	Craig Air Center	USA	Hyannis Aviation	USA
Armstrong Aviation	USA	Cruiser Aviation	Mauritius	IAP Group Australia	Australia
ARNE Aviation	USA	CSA Financial	USA	IBC Airways	USA
Arnell Aviation	Scotland	Cypress Leasing	Canada	Ibertrans	Spain
Associated Aviation	Nigeria	Danish Turbine Aps	Denmark	ICECAP	USA
Australasian Jet	Australia	Desert Sand	USA	Infinity	Canada



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Int'l Aviation Support	USA	Paraclete	USA	Skysource	USA
Int'l Hotel	Sao Tome & Princ.	Paramount Logistics	Cyprus	Sky-Tek	USA
Island Jet	USA	Pasadena Aviation	USA	Skytrans	Australia
Islands Nationalair	New Guinea	Pavlov & Sons	UAE	Skyward	US & Canada
ISR Aviation	USA	Pegase Airdrop Logistics	United Kingdom	SkyWest	Canada & US
Italmed Lines	Greece	PenJet Pty Ltd	Australia	SkyWest Airlines	USA
JAARS	US & New Guinea	Phelps Dodge	USA	SOFEMA	France
Jet Acceptance	USA	Phoenix Aviation Group	USA	Solenta Aviation	S. Africa
Jet Components	USA	Pilatus	Switzerland	Southern Air Charter	Bahamas
Jet Northwest	USA	Pinder's Aviation	Bahamas	Southern Wings	USA
Jetco Solutions	USA	Pineapple Air	Bahamas	Southwest Aircraft	USA
Jetpro Express	USA	Piper East	USA	Spirit Air	USA
Junkanoo Air	Bahamas	Plane Masters Limited	USA	Surburban Air	USA
Kapowsin Air	USA	Pleasure Leasing	USA	Sustat Air	Canada
Karma Air	USA	Prams	USA	SVG	St. Vincent & Gren.
Keylime Air	USA	Pratt Trade Investment	USA	SXM Airways	Netherlands Antilles
Keywinds	Canada	Preferred Airparts LLC	USA	TAB Charters	South Africa
K-Ham	USA	Presidential Airways	USA	Tactical Air Ops	USA
KIJVU Aviation	USA	Priority Air	USA	Tahiti Air	French Polynesia
Kivu Air	Congo	Priority Air Charter	USA	Taquan Air	USA
Knighexpress	Germany	Private Wings	Germany	Tarvair	USA
KPS	Korea	Pro Aire Cargo	USA	Taxi Aero Geral	Global
L3 Harris	USA	Pro-Air Aviation	S. Africa	TD Bank & Equipment	USA
Langston	USA	Propair Inc.	S. Africa	TDL Aviation	USA
Landa Aviation	USA	Provincial Airlines	Canada	Technavia	USA
Larson Helicopters	USA	Puerto Rico Air Mgmt	USA	Televicab	Honduras
Laserline	USA	Quest Diagnostic	Global	Telford Aviation	USA
LeAir Charter	Bahamas	Randigo LLC	USA	Ten Barrel	Canada
Lexington Turbo Air	USA	RD Int'l	Thailand	Texas Turbine	USA
LidAir	Sweden	Redtail Aviation	USA	The Arh-View Globe	United Kingdom
M & N Aviation	Puerto Rico	Regional Aircraft	Singapore	Thunder Airlines	Canada
Magellan	USA	Regourd	France	TK Aviation	USA
Magic Air	USA	Reni Aviation	Belgium	Touch of Class Aviation	USA
Maine Aviation	Global	Rensi	USA	Trans Island Air	Caribbean
Makalu Air	Nepal	River City Aviation	USA	Transairways	Mozambique
MARC Inc	USA	Riverhawk	USA	Transwest	Canada
Martinaire	USA	Riverside Manuf	USA	Tropic Air	New Guinea
MAYAair	Mexico	Rocky Mountain Aircraft	US & Canada	Tropic Air Charter	USA
McCall Air Taxi	USA	Roman Capital	USA	Turbine Aircraft	USA
McNeely Aviation	USA	Roriami	Guyana	TWB Aviation	USA
Medavia	Malta	Ryan Air	USA	Twin Otter Int'l	USA
Melba Invest	France	Ryan Blake Air C.C.	US & S. Africa	UAS Transervices	USA
Merlin Labs	New Zealand	Saereo	Costa Rica	Umpqua Bank	USA
Miami Go	USA	Sahara Avaiton	S. Africa	Universal Turbine Parts	USA
Million Air	USA	Sahle Aviation	Germany	US Dept of Justice	USA
Ministry of Wildlife	Botswana	Saimaa Aviation Oy	Finland	Venegas	USA
Mission Flight	USA	Salamis	USA	Vera Arquitectura	Venezuela
Mojave Jet	USA	Samaritan Purse	USA	Vierques Air Link	Puerto Rico & US
Morgan Air	Mexico	Sander Geophysics	Venezuela	Wachovia	USA
Morgan Jet	USA	SAS Leasing	USA	Wells Fargo	Global
MORO Aircraft Leasing	USA	Scenic Air	Namibia	Western Air Express	USA
MTW Aerospace	USA	Second Main	USA	White Industries	USA
MultiAero	USA	Semirara Mining	Phillippines	Wikkiplane	Switzerland
NAC	Denmark	SG Air Leasing	USA	Wild Coast Safaris	Kenya
Nature Air / Nature Link	Costa Rica	Simrik Airlines	Nepal	Wilderness A/C	USA
Network Aviation	Australia	Six G Aviation	USA	Wilken Group	Kenya
N. Cariboo Flying Services	Canada	Skypointe Aviation	USA	Win Win Aviation	USA
North Flying	Denmark	SkyAfrica	S. Africa	Windward	St. Maarten
Northern Flyer LLC	USA	Skycare	Canada	Wings of Alaska	USA
Northernwestern Air	Canada	Skydive Int.	Global	Woodcrest Aviation	USA
OCR Aviation	USA	Skydrift	UK	Workers Auto Serv.	Canada
Orca Airways	Canada	SkyKing	Turks & Caicos	XE Aviation	USA
Osiris	USA	Skylink Aviation	USA	Yellow Media Group	Puerto Rico & US
Overell Aircraft Maint.	Australia	Skylink Express	Bulgaria	Zee Air	Bahamas
PACAIR	USA	Sky-Med	USA	Zimex	Switzerland
Pacific Coastal	USA	Skyservice	Canada & Belgium		