

Prepared Exclusively For:

SAMPLE DOCUMENT ONLY

1994 Beechcraft Beechjet 400A

Optional Exterior & Interior Refurbishment Available!

AIRFRAME & ENGINES
→ Hours Since New: 2,453 → Cycles Since New: 2,339

FEATURES
→ Gross Weight Increase Modification → Thrust Reversers
→ Engine Fire Detection/Extinguishing → Heated Windshields
→ Painted 2009 → No Damage History → RVSM & JAR Ops 1 Certified

VIEW @ SKYQUESTINTERNATIONAL.COM/BCHJET84
SERIAL NUMBER: RK-84 REGISTRATION: VQ-BNJ (BERMUDA) LOCATION: LATVIA

SkyQuest International, LLC

Beechcraft Beechjet 400A

Year(s): 1994

Serial Number(s): RK-84

Registration(s): VQ-BNJ

SQI Listing Agent: Eugene Prenzler

SQI Project Manager: Eugene Prenzler

Current Asking Price(s):

RK-84 **\$800,000.00**

Change Log/Pricing History:

06/12/17 > Listed

ANY CHANGES WILL BE LISTED HERE REGARDING PRICE ETC.

Monthly Marketing & Aircraft Inquiry Report

Market Exposure

This marketing report outlines market exposure, advertising and inquiries about your listed aircraft.

SQI Web Listing: <https://www.skyquestinternational.com/BCHJET84>

ADVERTISING & SOCIAL MEDIA

This is the full list of companies we advertise with. Your aircraft may be covered by some of the advertisers/sites on this list.

AeroLinkAfrica.com	Airfax.aero	GlobalAir.com	SQI Website	<i>Social Sites: Google+ LinkedIn Facebook Twitter YouTube</i>
AeroController.com	AMSTAT (AmstatCorp.com)	GlobalPlaneSearch.com	Google AdWords	
Aircraft Dealer Network (FindAircraft.com)	AvBuyer.comAviation Classifieds	JetListings.com		
Aircraft ShopperOnline.com (ASO)	Controller.com	Jetnet.com		
	DropZone.com	myAirLease.com		

DIRECT & FEATURED MARKETING

Email Broadcast History

06/13/17 > 11715 New Listing
07/10/17 > 10373
08/14/17 > 15570
09/26/17 > 10314

Social Media Postings

06/12/17 > FB, LI, TW, G+

SQI Web Listing Views (Last Month)

June 2017 > 181
July 2017 > 318
Aug 2017 > 402
Sep 2017 > 382

Other Advertising

TRADESHOWS & EVENTS

SkyQuest attends many aircraft tradeshow and events throughout the years. Aircraft listings are distributed at these events.

<i>ABACE</i>	<i>Botswana Air Show</i>	<i>RACCA</i>
<i>AAD - Africa Aerospace and Defence</i>	<i>EAA AirVenture Oshkosh Expo</i>	<i>San Francisco Fleet Week</i>
<i>AACA Conference</i>	<i>HAI - Helicopter EXPO</i>	<i>Sun-N-Fun International Fly Expo</i>
<i>AOPA Homecoming Fly-In</i>	<i>ISATAT Americas</i>	<i>USPA DZO Operators Conference</i>
<i>Army Aviation Association of America</i>	<i>NBAA-BACE</i>	<i>Winston-Salem Air Show</i>
<i>ATAC National Conference</i>	<i>RAA - Regional Airline Association Conference</i>	

Monthly Marketing & Aircraft Inquiry Report

Aircraft Information & Market Data

Your Current Asking Price(s): **RK-84* \$800,000.00** **RK-84 \$700,000.00**

Beechcraft Beechjet 400A

Production Period:
1988-2017

Total Aircraft Manufactured:
340

Total Aircraft in Service:
300

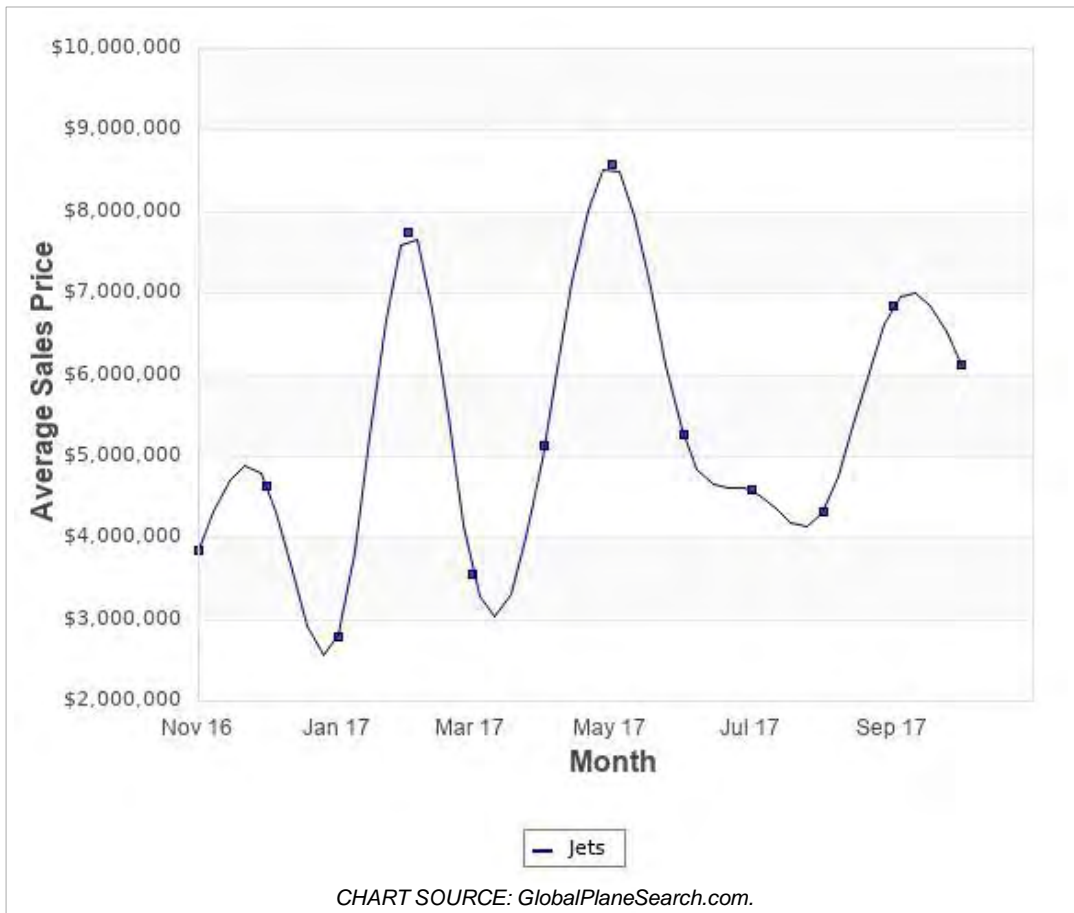
Total Aircraft for Sale:
39

Total Aircraft in Storage:
3

Total Aircraft Retired:
11

Total Aircraft Written Off:
9

Additional market data and/or charts may be included to this report if available.



Disclaimer

The above Market Data is provided for informational purposes only. A list of sources SkyQuest International used to obtain such information is provided below. Although care has been taken to ensure the accuracy, completeness and reliability of the information provided, SKYQUEST INTERNATIONAL assumes no responsibility therefore. The user of the information agrees that the information is subject to change without notice. SKYQUEST INTERNATIONAL assumes no responsibility for the consequences of use of such information. IN NO EVENT SHALL SKYQUEST INTERNATIONAL BE LIABLE FOR ANY DIRECT, INDIRECT, SPECIAL OR INCIDENTAL DAMAGE RESULTING FROM, ARISING OUT OF OR IN CONNECTION WITH THE USE OF THE INFORMATION.

Data Sources:

FleetAnalyzer (formerly ACAS/ASCEND) is a subscription services which provide SkyQuest International detailed information on Commercial Aircraft and Fleet details. This is a product of Flight Global (www.flightglobal.com).

Controller.com & GlobalAir.com includes thousands of aircraft for-sale paid listings, including parts and salvage aircraft. We believe these to currently be the most comprehensive aircraft for sale listing sites. (www.controller.com, www.globalair.com)

AVITAS produces a bi-annual Bluebook of Commercial Turbo Prop values. The values are based on Average Airframe Time and mid life components. Sale data is provided on a confidential basis by Aircraft Brokers, including SkyQuest International, Lessors, Banks and other sources. (www.avitas.com)

Aircraft's Manufacturer Website, Airfax.aero, Wikipedia and other third-party sources may be used for additional information as needed.

Monthly Marketing & Aircraft Inquiry Report

Opportunities

Total Opportunities: 1

The following list below details past and present opportunities SkyQuest International has presented, or is currently working with, to procure the sale of your aircraft.

Company: Acme Aviation

Contact: John Smith

Opportunity Create Date: 4/22/2017

Status: Active

Offer(s): **Counter Offer(s)**

Stage: 2nd Offer

\$600,000.00

\$790,000.00

Estimated Close Date: 9/30/2017

\$675,000.00

Aircraft Asking Price: \$800,000.00

Agreed Sales Price:

Opportunity Notes:

04/21/17 > Acme Aviation Submitted Offer to Purchase for \$600K. Countered at \$790K.
 05/02/17 > Acme Aviation Countered at \$675K cash.

Monthly Marketing & Aircraft Inquiry Report

Inquiries

Total Inquiries: 47

As a result of our marketing efforts we have received the following inquiries on your aircraft. We will continue to gauge interest and encourage the contacts to make an offer on your aircraft.

Date	Contact	Company	State/Region	Country
7/7/2017	Todd Braun	TWB Aviation LLC	IN	United States
7/13/2017	Norm Schweizer	NASA	DC	United States
9/28/2017	Zaid Nazeeh Safadi	FTO Holdings		United Kingdom
7/12/2017	Anthony Devere	Heavenly Flight	NC	United States
7/4/2017	Dany Gagnon	Chrono Aviation Inc	QC	Canada
6/14/2017	Kenneth Silverman	Infinity Aviation Group		
7/20/2017	David Sheehy	Professional Airways LLC	MA	United States
7/10/2017	Roger O'Shaughnessy	Cardinal Glass Industries Inc		
6/27/2017	Frehiwot Tessema	Aquarius Aviation		Ethiopia
10/16/2017	Jizza Al-Gaghbeer	AL-RASHED International		Jordan
10/20/2017	Diana Gikopoulou	Global Aviation SA		Greece
7/19/2017	jonathan gordon	lyddair		
7/20/2017	Jeremy Bretz	Tri State Aero Inc		
6/28/2017	Tim D'Annunzio	Paraclete Aviation, LLC	NC	United States
8/29/2015	Raymond Sifly		SC	United States
6/19/2017	Gary Bannister	Mission Air Support, Inc.	VA	United States
9/6/2017	Ernie Pentland		FL	United States
7/12/2017	Gerald Huefner	GEMU Gebr Muller GmbH		
9/26/2017	Frank Weise	TrupiAir		Netherlands Antilles
9/26/2017	Michael Towers	Wellington Holdings (Aviation)		France
10/11/2017	Housseem			Tunisia
9/8/2017	Katie Nellesen	JetBrokers, Inc.	MO	United States
7/18/2017	Keaton Phillips	Jet 1 Charter, Inc.	FL	United States
7/5/2017	Wangdi Gyaltshen	Bhutan DCA		
7/6/2017	Carlos Sanchez	EMS Industria Farmaceutica		
6/19/2017	Dokisime Latta	Togo ANAC		
10/2/2017	Joao Paulo Rangel	PAX		
10/5/2017	David Brady		FL	United States
9/6/2017	Fletcher St. Jean	EcoCean Transportation Services Inc.	Nevis	St. Kitts
7/4/2017	Robert Brissenden	Novajet	ON	Canada
6/21/2017	David Rogers	Rogers Aviation	CA	United States
6/19/2017	Nicole Davies	miroslav		
8/24/2017	Harvinder Signh Sikka	Sikka Group	Delhi Delhi	India
9/20/2017	Ali Ben Amara			Tunisia
10/2/2017	Larry Donaldson		IL	United States
8/15/2017	Ali			United States

Monthly Marketing & Aircraft Inquiry Report

8/14/2017	Johanes Albertino			Indonesia
7/5/2017	Alan Burrows			United Kingdom
9/6/2017	Bablu			Bangladesh
7/27/2017	Justin Hearn	Express Jets	TX	United States
9/25/2017	Housseem ben Ncir			United States
7/10/2017	Jerry Johnson	IBC Hospitality LLC	CA	United States
9/18/2017	Tony Patralski			Poland
7/27/2017	Jessica Trusheim	Advantage Aviation Technologies, Inc.		
6/19/2017	Miroslav Polovincak			Silovakia
7/31/2017	Austin Schmidt			United States
8/14/2017	Evelyn Maisie	Chinadirect UK Ltd		United Kingdom